

Message Text

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PAGE 01 LONDON 13328 281651Z

43

ACTION H-03

INFO OCT-01 EUR-08 ISO-00 SS-07 NSC-06 AID-01 /026 W

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P R 281646Z AUG 75

FM AMEMBASSY LONDON

TO AMEMBASSY ROME PRIORITY

AMCONSUL ZURICH

INFO SECSTATE WASHDC 4192

AMCONSUL NICE

UNCLAS LONDON 13328

E.O. 11652: N/A

TAGS: OREP (STANG, DAVID)

SUBJECT: STAFFDEL STANG

REF: (A) STATE 199336, (B) TARRANT/NELSON TELCON

1. STAFFDEL PLANS ARRIVE ROME AFTERNOON OF SEPTEMBER 1.
REQUEST EMBASSY RESERVE TWO SINGLE ROOMS AT LEONARDO
DI VINCI FOR NIGHTS SEPTEMBER 1 THROUGH 4 AND CONFIRM
BY CABLE. STANG WILL CONTACT FURNESS ON ARRIVAL.

2. STANG AND ISCHNEIDER ARE CONDUCTING RESEARCH ON HOW
PERFORMANCE AND EFFICIENCY ARE MEASURED IN OIL COMPANY
OPERATIONS. THEY ARE SPECIFICALLY INTERESTED IN HOW
ENI EVALUATES ITS PERFORMANCE -- BOTH QUALITATIVELY AND
QUANTITATIVELY. WOULD APPRECIATE EMBASSY ARRANGING
APPOINTMENTS WITH APPROPRIATE OFFICIALS IN ENI AND
ITALIAN GOVERNMENT OFFICIALS RESPONSIBLE FOR REVIEWING
AND EVALUATING PERFORMANCE OF ENI. PARTICULAR EMPHASIS
WILL BE PLACED ON THE REFINING AND MARKETING AREAS.

3. STAFFDEL HAS BEEN IN CONTACT WITH PRIVATE OIL
COMPANIES IN LONDON (EXXON, MOBIL, TEXACO AND OTHERS)
WHICH WILL NOTIFY THEIR ROME OFFICES OF STAFFDEL'S
DESIRE FOR APPOINTMENTS THERE. STAFFDEL WILL ARRANGE
THESE APPOINTMENTS AROUND THOSE MADE BY EMBASSY.

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4. FOR ZURICH. REQUEST YOU RESERVE TWO SINGLE ROOMS

FOR STANG AND SCHNEIDER NIGHTS OF AUGUST 30 AND 31 AT
CARLTON TIVOLI IN LUCERNE AND CONFIRM.

RICHARDSON

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NNN

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Margaret P. Grafeld
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